MANAGED DETECTION & RESPONSE
See How The Numbers Add Up

$2MILLION per year is roughly what that would cost to replicate in-house (MDR vs. MSSP)

16% PER YEAR is how the MDR market is expected to grow globally until 2024

MSSP
- Process driven for routine threat detection
- Does not include response capabilities
- Basic investigation capabilities often result in false positives
- Often difficult or impossible to integrate with internal tools

MDR
- Human driven to hunt for advanced threats
- Advanced investigation capabilities for evolved threats
- Includes specialized response and remediation with access to elite security experts
- Integrates into existing SOCs, SIEMs, and other technologies

WHAT’S THE DIFFERENCE?
MDR VS MSSP
7 QUESTIONS TO ASK BEFORE YOU HIRE AN MDR PROVIDER

1. What security research capabilities does the vendor have?
2. What threat intelligence sources are used in its service(s)?
3. How does the vendor attract and retain its people?
4. How does the vendor ensure they will not take any actions without permission?
5. Do its supported technologies align with your environment?
6. How are you able to interact with the service? (Email? Ticketing? Phone? Mobile app?)
7. Does the vendor have consulting capabilities as well as managed service capabilities?

Selected Managed Detection and Response Market Forecast to 2024. Frost and Sullivan