When adopting new technologies, too often, service providers are asked to lower their service level standards or implement patched-together solutions that aren’t intended to support service provider environments. As a service provider, broadening your portfolio with email security should be a business enabler that easily fits into your operating processes.

Trustwave MailMarshal for Service Providers is a market leading solution for managed and internet service providers that empowers you to grow your business with an end-to-end email security service – all with the flexibility and granularity that empowers you to provide the exact service your customers require while maintaining full ownership of the customer.

**Overview**

Built on the award-winning Trustwave MailMarshal, Trustwave SPE was designed from the ground up for service provider environments to help you manage your common business issues as well, such as administration, policy management, provisioning and workflow.

Trustwave SPE provides anti-spam, anti-virus, content and compliance management and encryption services within a centrally managed, highly scalable architecture that empowers you to easily offer a wide range of email security services to any size business.

- Gain significant recurring revenue stream through subscription business model
- Modular service options and flexible pricing plans
- Purpose-built architecture, featuring multi-tenancy, scalability and redundancy
- Simplified administration and provisioning to manage your customer engagements
- Easily adapt and manage based on your and your customer’s business requirements

**Multi-Tenancy, Scalability and Redundancy**

Trustwave SPE is purpose-built to meet the needs of even the largest service provider environments. Management, reporting and configuration are multi-tenant and capable of administering thousands of different customers across multiple nodes within a single Trustwave SPE installation – all linked together and managed from the Array Manager.

Trustwave SPE features a highly scalable architecture that is currently used in environments supporting hundreds of thousands of users. It is also redundant by design. Email processing nodes can be connected in load-balanced, redundant arrays ensuring always-on availability while allowing for maintenance and support.
Adapt and Manage Based on Your Needs
Unlike other solutions, Trustwave SPE provides unmatched flexibility and granularity that empowering you to provide the exact service your customers require. You define the service and service levels that meet your requirements, allowing you to fully align with your customer’s needs. Need a special policy for just one customer? No problem with Trustwave SPE because you decide what can or cannot be done.

Extensive Service Offerings
With Trustwave SPE you can offer your customers a range of email security services that can be tailored according to your requirements, including:
- Email security (anti-spam and anti-virus)
- Content security
- Encryption

Simplified Administration and Provisioning
Trustwave SPE is a true managed solution for deployment in large, multi-server environments, making it easy to manage policies, user accounts and messages spread across multiple servers – all simplified with a centralized management console.

Comprehensive logging assists with diagnostics and troubleshooting while administrative auditing provides tracking of who has made changes, when the changes were made and what was changed. Billing and accounting systems can be integrated through exporting of report and log records. Trustwave SPE also provides an API for full integration with external applications, such as those for billing and provisioning new customers.

Flexible and Comprehensive Reporting
Trustwave SPE provides extensive reporting capabilities for you and your customers. You can easily schedule automatic generation of reports or run reports on demand, and reports can cover a range of criteria, including bandwidth usage, cost apportioning, triggered rules and reports by domain, customer, customer group or department.

Service-Level Commitments
Trustwave understands that you want to offer the highest levels of assurance and reliability to your customers. Trustwave SPE is capable of supporting even the most stringent service level agreements, including:
- **Uptime**: Trustwave SPE architecture can achieve network uptimes of 99.999%
- **Spam Filtering**: Trustwave SPE can achieve spam blocking rates of 99.97% or better with a false positive rate of 0.001%
- **Virus Blocking**: Trustwave SPE can use a range of scanners to deliver 100% detection of known viruses, plus security policies can quickly be implemented to block new virus outbreaks before scanners are updated.

“The deployment of Trustwave MailMarshal for Service Providers has proved to be popular with our current clients and strengthens our offering to new customers. It has proven to be an attractive and compelling offering that has positively supported us in recruiting new customers.”

– Topsec Technology