Managed Threat Detection & Response

See How The Numbers Add Up

**24/7 Threat Detection**

- $2MILLION per year is roughly what that would cost to replicate
- $2MILLION PER YEAR is how the MDR market is expected to grow globally until 2024

**8 FULL TIME ANALYSTS**

- 24/7 monitoring internally required to conduct threat detection

**$2 MILLION per year is roughly what that would cost to replicate**

**MTDR VS MSSP**

**WHAT’S THE DIFFERENCE?**

**MTDR**

- Human driven to hunt for advanced threats
- Advanced investigation capabilities for advanced threats
- Integrates into existing SOC, tools, and other technologies
- Includes specialized response and remediation with access to elite security experts

**MSSP**

- Process driven for routine threat detection
- Basic investigation capabilities often result in false positives
- Often difficult or impossible to integrate with internal tools
- Doesn’t always include response capabilities

**7 QUESTIONS TO ASK BEFORE YOU HIT A MDR PROVIDER**

1. What security research capabilities does the vendor have?
2. What threat intelligence sources are used in the service?
3. How does the vendor attract and retain its people?
4. How does the vendor ensure they will not take any actions without permission?
5. Do its supported technologies align with your environment?
6. Does the vendor have consulting capabilities as well as managed service capabilities?
7. How are you able to interact with the service? (Email? Ticketing? Phone? Mobile app?)

Dive Deeper into MTDR

- The Definitive Buyer’s Guide for Managed Threat Detection and Response Services
- An Executive’s Guide to Budgeting for Managed Detection and Response Services

   - Frost and Sullivan